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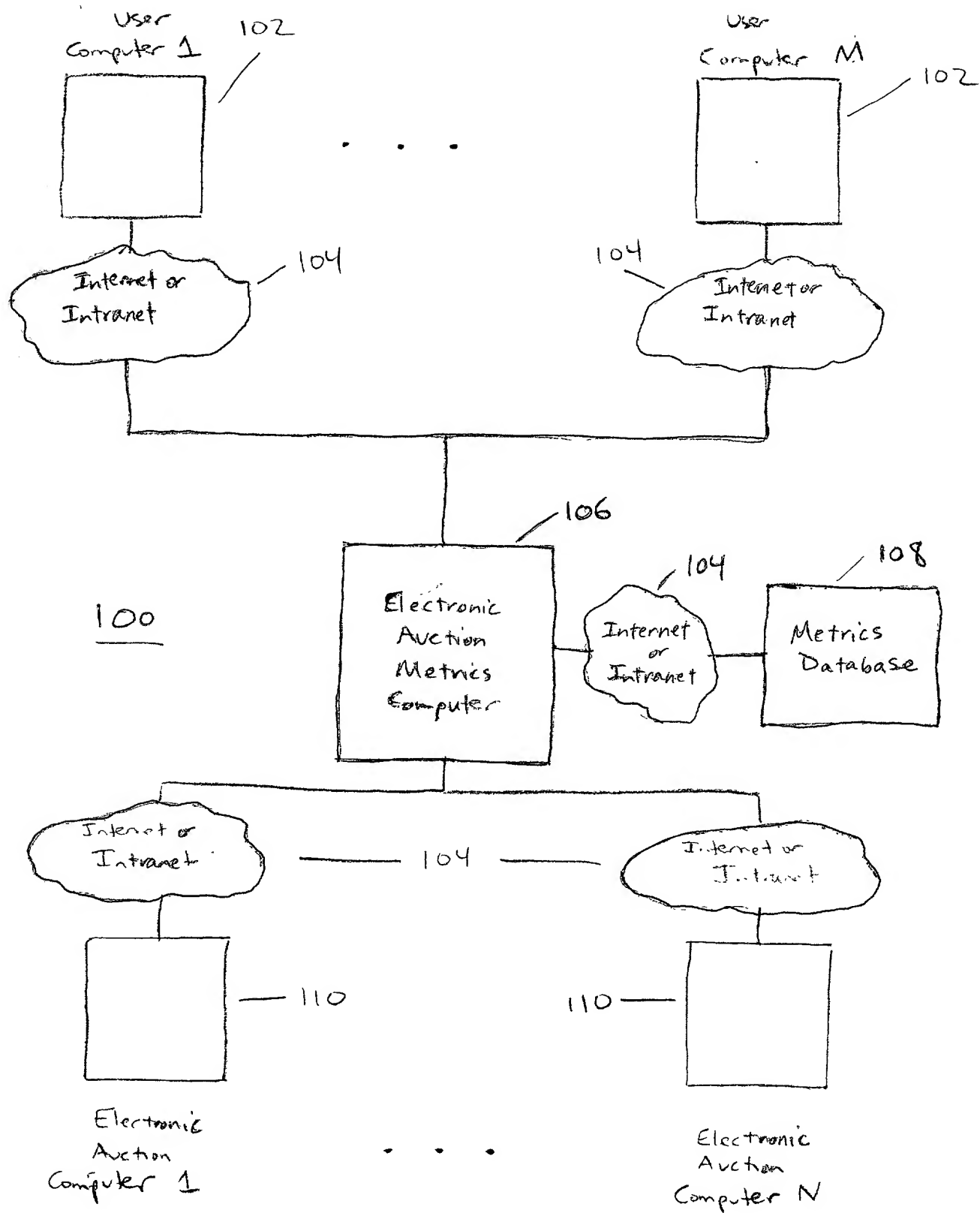
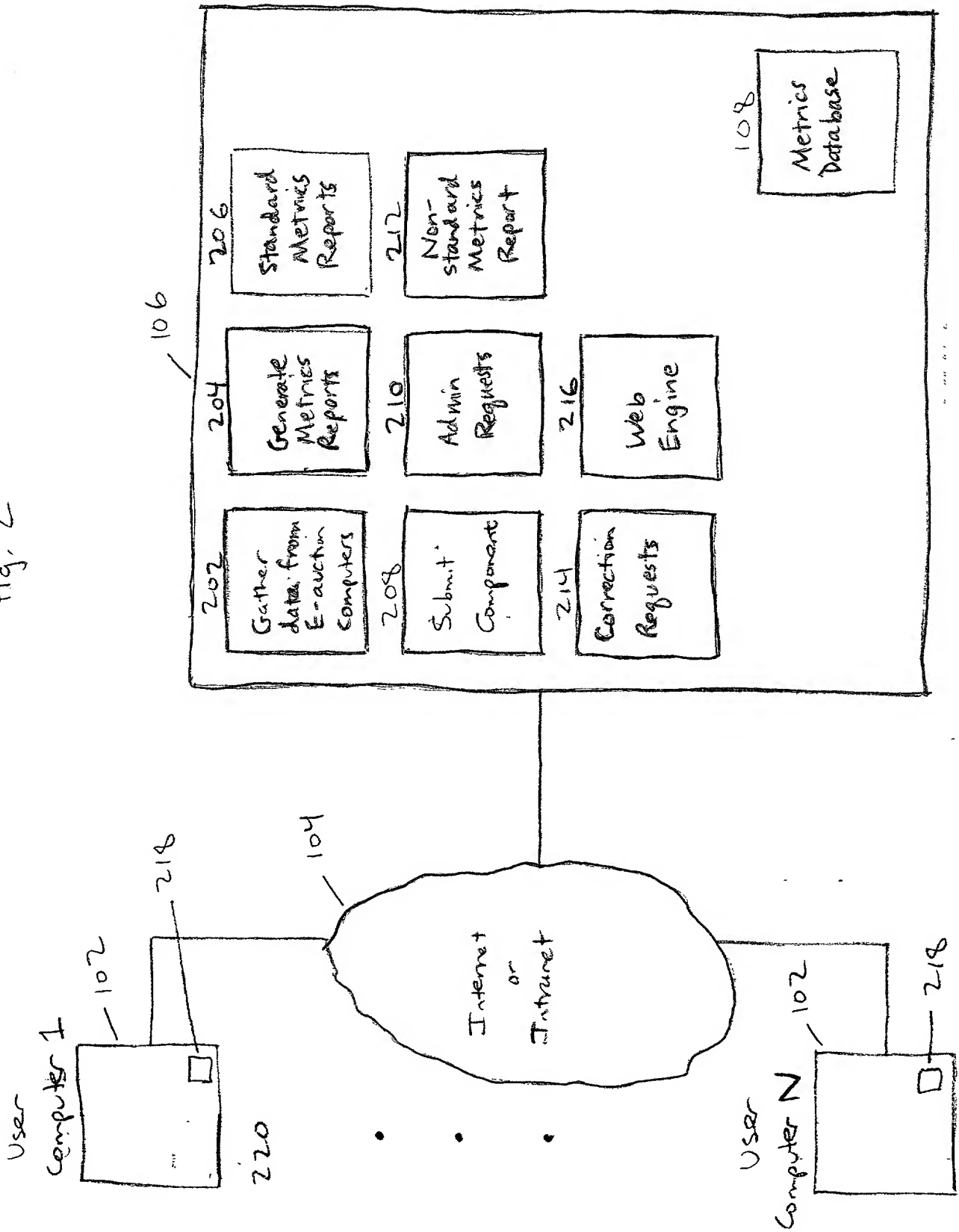


Fig. 1

Fig. 2



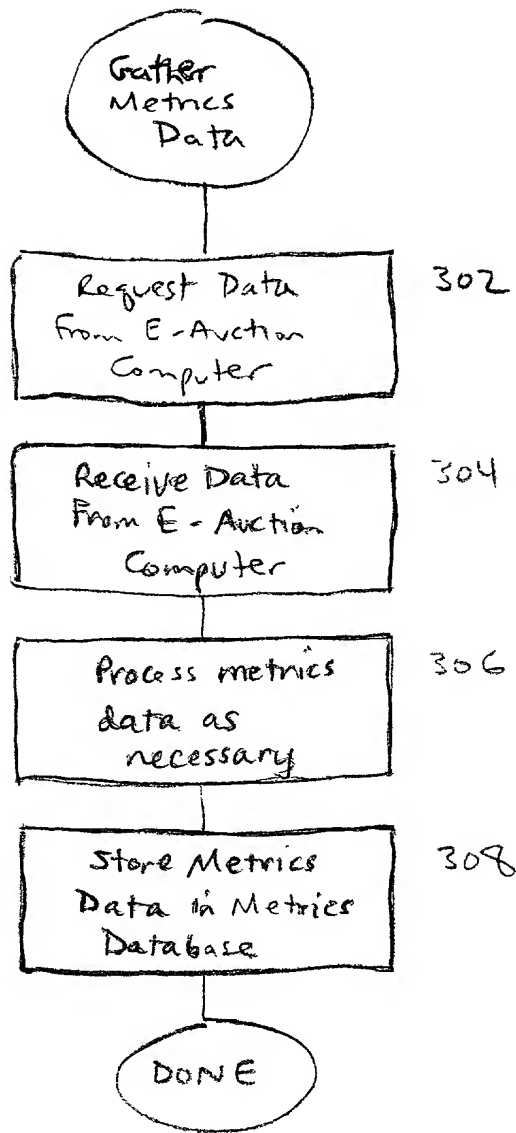


Fig. 3

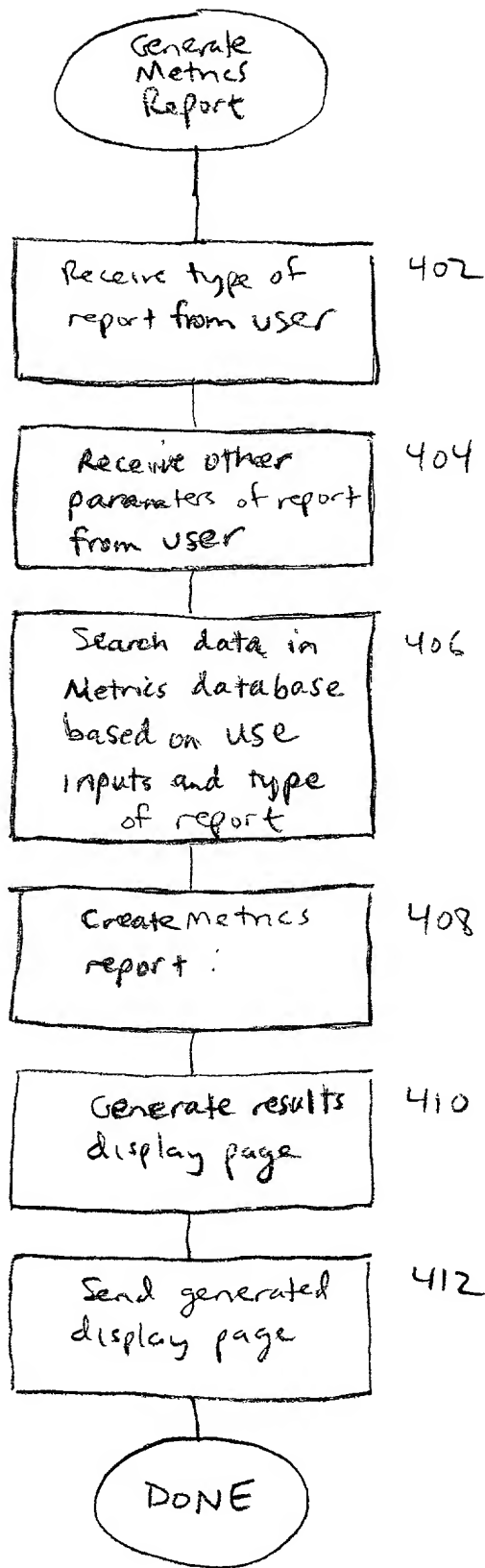


Fig. 4

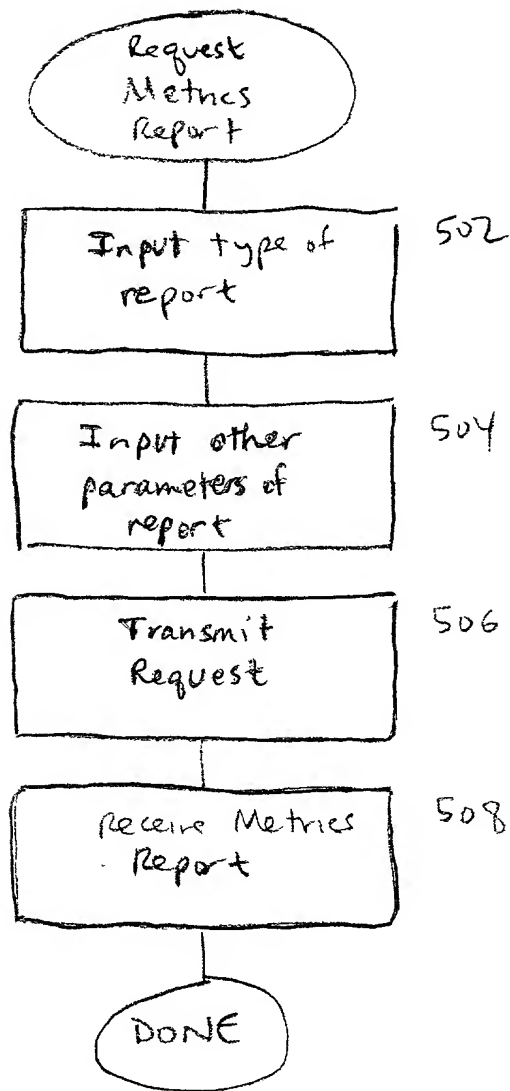


Fig. 5

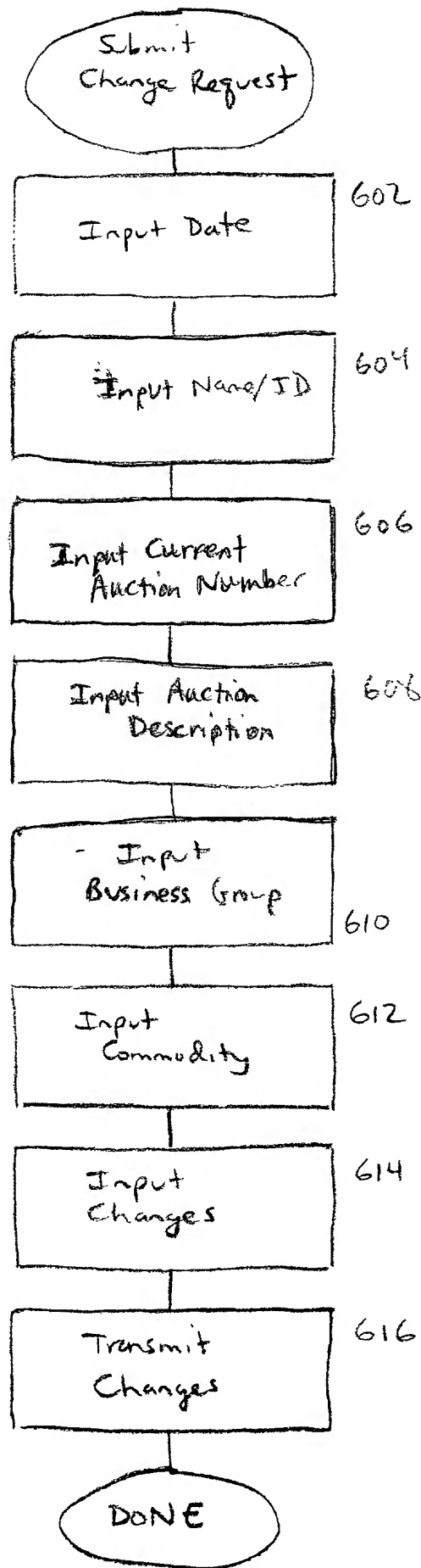
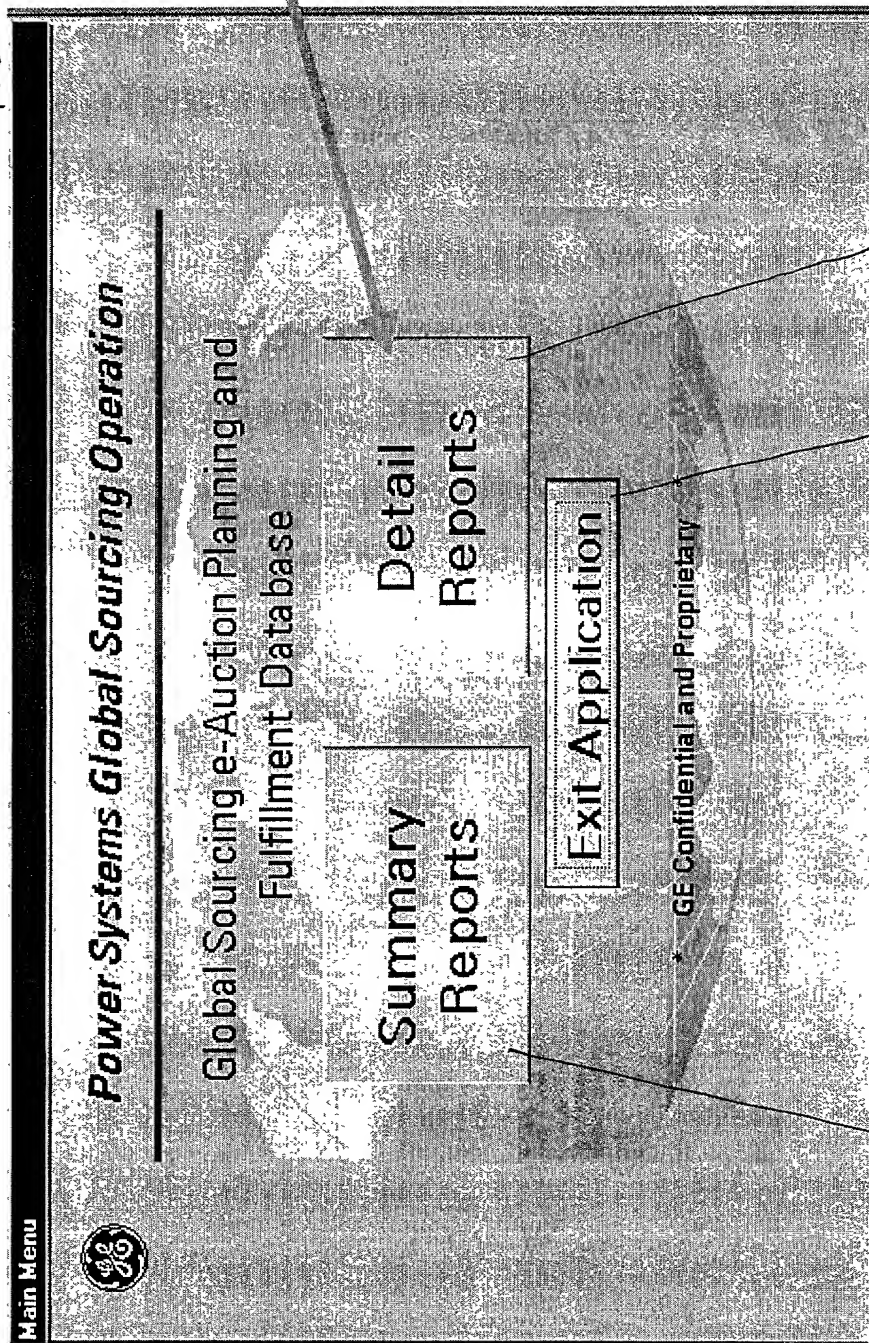


Fig. 6

700



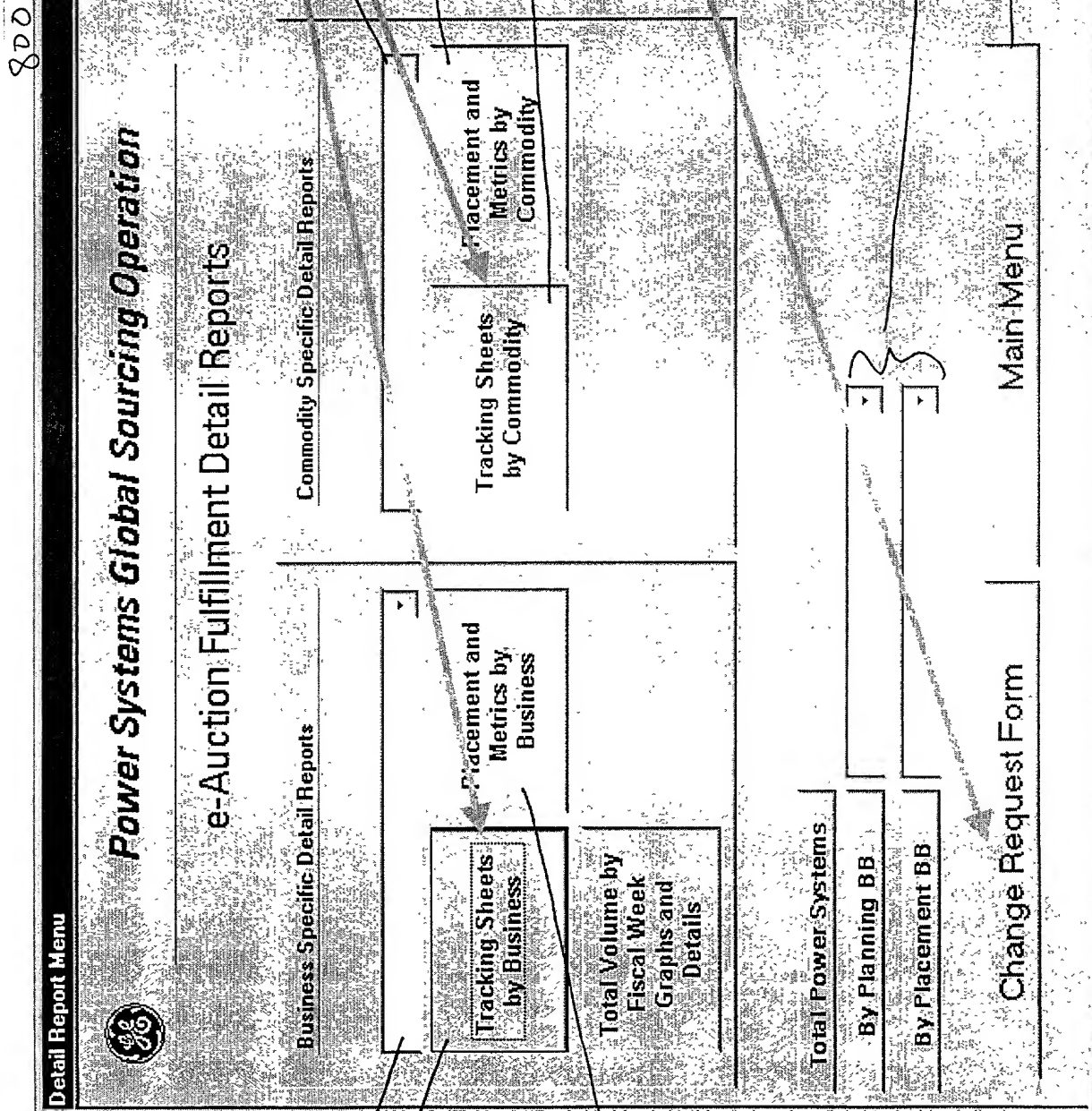
On Line Reports

704

706

702

Fig. 7

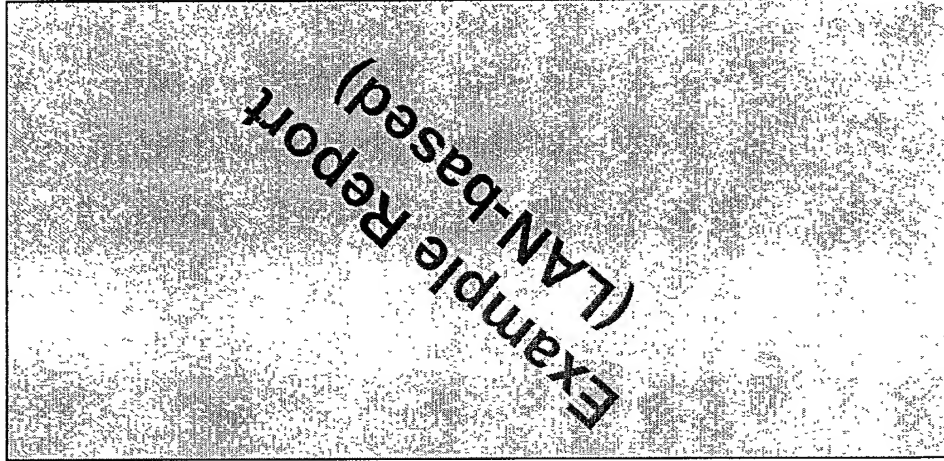




100

Global Sourcing Online Auctions Tracking Sheet Monday, September 25, 2000

FW	Status	Owner	Description	Commodity	# of Suppliers	Pre-Auction Value	Post-Auction Value	Savings %	PO \$'s	PO Date
FW 13	Closed	M. Jeannine	9FA Iron Castings/22 Bearing	CASTINGS	4					05/03/2000
FW 18	Closed	M. Jeannine	9FA+ Iron Castings/MCC	CASTINGS	4					05/03/2000
FW 18	Closed	M. Jeannine	9FA Iron Castings/Inlet	CASTINGS	4					05/03/2000
FW 18	Closed	D. Lupori	8FA Retaining Rings	MACHINED FORGINGS	0					07/04/2000
FW 18	Closed	D. Lupori	9FA Retaining Rings	MACHINED FORGINGS	0					
FW 18	Closed	D. Lupori	8B Retaining Rings	MACHINED FORGINGS	0					
FW 18	Closed	D. Lupori	9E Retaining Rings	MACHINED FORGINGS	0					
FW 21	Closed	M. Louie-Tis	Lube Oil - EPE	BO P	5					
FW 21	Closed	C. Louie	8FA Accessory Module	MECHANICAL&FLUID	2					05/01/2000
FW 22	Closed	M. Hou	8Bey Compressor Discharge (CDC)	CASTINGS	5					05/29/2000
FW 22	Closed	M. Hou	8Bey Turbine Shell	CASTINGS	5					07/10/2000
FW 22	Closed	M. Hou	8Bey Inlet & No. 1 Bearing	CASTINGS	5					08/23/2000
FW 22	Closed	M. Hou	8Bey Inner Barrel	CASTINGS	5					07/10/2000
FW 22	Closed	M. Hou	8Bey No.2 Bearing	CASTINGS	5					07/10/2000
FW 22	Closed	M. Hou	8Bey Case Assy Compressor (CCC)	CASTINGS	5					07/10/2000
FW 22	Closed	J. Fischer	9FA Bearings	MECHANICAL&FLUID	2					08/23/2000
FW 23	Closed	M. Local	8FA Forward Support	FABRICATION	4					08/23/2000
FW 24	Closed	A. Winkler	8B A/F Inlet Duct	BO P	3					08/22/2000
FW 25	Closed	K. Basse	CMM Capax	BO P	4					08/23/2000
FW 25	Closed	J. Fischer	8B A/F Compressor	MECHANICAL&FLUID						
FW 25	Closed	J. Fischer	9E Atomizing Air	MECHANICAL&FLUID						
FW 25	Closed	J. Fischer	8FA Purge Air	MECHANICAL&FLUID						
FW 25	Closed	J. Fischer	8FA Atomizing Air	MECHANICAL&FLUID						
FW 26	Closed	K. Basse	Shots	BC-MROCHEMICALS	8					
FW 26	Closed	K. Basse	Protective Coveralls	BC-MROCHEMICALS	8					
FW 27	Closed	K. Basse	Wrenches	BC-MROCHEMICALS	8					
FW 27	Closed	K. Basse	Hammers	BC-MROCHEMICALS	8					
FW 27	Closed	U. Hoffman	8B A/F Inlet Supporting Steel	BO P	3					07/05/2000
FW 30	Closed	J. Machines	Batteries EPE	ELECTRICAL	3					
FW 31	Closed	A. Winkler	8B Ventilation System	BO P	3					08/02/2000
FW 31	Closed	J. Fisher	8FA Load Gear	MECHANICAL&FLUID	2					
FW 32	Closed	R. Tapp	8B A/F Inlet Duct-WA PMA Project	BO P	3					
FW 34	Closed	A. Winkler	8B Exhaust Duct - Mapina Project	BO P	3					08/14/2000
FW 34	Closed	M. Lemberg	Valves	PIPING&TUBING	158					
FW 35	Closed	V. Lesave	SFC Transformer - Murlang	ELECTRICAL						
FW 38	Closed	C. Muller	Battery Charger	ELECTRICAL	0					
FW 38	Closed	J.ubs	Forging Rings	MACHINED FORGINGS						



Monday, September 25, 2000

Page 1 of 2

fig. 9



# Global Sourcing e-Auction Fulfillment Detail Report by Commodity

1000

Business: EP-EPE Auction Status: Closed Date: 25-Sep-00

		PO Placement Schedule				PO Placement Schedule			
		2000		2001		2002		2003	
		Scheduled	Scheduled	Scheduled	Scheduled	Scheduled	Scheduled	Scheduled	Scheduled
FW	Description	Commodity	Pre Value	Post Value	% Saving	PO Placed	Auction Date	PO Date	
FW 18	9FA Ion Castings/MCC	CASTINGS					04/28/2000	5/03/2000	
FW 18	9E Retaining Rings	MACHINED F					04/28/2000		
FW 18	8FA Retaining Rings	MACHINED F					04/28/2000		
FW 18	8B Retaining Rings	MACHINED F					04/28/2000		
FW 18	9FA Ion Castings/Inlet	CASTINGS					04/28/2000	5/03/2000	
FW 18	9FA Ion Castings/2 Bearing	CASTINGS					04/28/2000	5/03/2000	
FW 18	9FA Retaining Rings	MACHINED F					04/28/2000	7/04/2000	
FW 21	Lube Oil - EPE	BCP					05/23/2000	5/31/2000	
FW 21	8FA Accessory Module	MECHANICA					05/23/2000	5/29/2000	
FW 22	8Bew Case Assy Compressor (CC	CASTINGS					05/30/2000	7/10/2000	
FW 22	8Bew No2 Bearing	CASTINGS					05/30/2000	7/10/2000	
FW 22	8Bew Inlet & No 1 Bearing	CASTINGS					05/30/2000	7/10/2000	
FW 22	8Bew Inner Barrel	CASTINGS					05/30/2000	7/10/2000	
FW 22	8Bew Compressor Discharge (CD	CASTINGS					05/30/2000	7/10/2000	
FW 22	9FA Bearings	MECHANICA					05/31/2000	8/23/2000	
FW 22	8Bew Turbine Shell	CASTINGS					05/30/2000	8/23/2000	
FW 20	8FA Forward Support	FABRICATIO					06/08/2000	8/30/2000	
FW 24	8B Air Inlet Duct	BCP					06/14/2000	8/22/2000	
FW 25	8FA Purge Air	MECHANICA					06/22/2000		
FW 25	CMM Capex	BC-CAPEXT					06/22/2000	8/23/2000	
FW 25	8FA Atomizing Air	MECHANICA					06/22/2000		
FW 25	8B Air Compressor	MECHANICA					06/22/2000		
FW 25	9E Atomizing Air	MECHANICA					06/22/2000		
FW 26	Protective Coveralls	BC-MROACHE					06/29/2000		
FW 26	Shoes	BC-MROACHE					06/29/2000		

Monday, September 25, 2000

Fig. 10

1100

Global Sourcing Online Auctions Tracking Sheet Monday, September 25, 2000

BCHEMICALS

FW	Status	Owner	Description	Business	# of Suppliers	Pre-Auction Value	Post-Auction Value	Savings %	PO \$'s	PO Date
FW 11	Closed	D. Fabiani	Scambiators	NP	4					00/10/2000
FW 12	Closed	J. Bryant	Safety Glasses	ALLOCATION						00/20/2000
FW 12	Closed	J. Bryant	Safety Goggles	ALLOCATION						00/20/2000
FW 12	Closed	D. Fabiani	Inspection plugs for cookies	NP	25					04/03/2000
FW 12	Closed	D. Fabiani	PIGAP-gaskets...	NP	25					04/03/2000
FW 13	Closed	J. Bryant	Drills	EP-GMS	0					00/20/2000
FW 14	Closed	J. Bryant	Abbrashers	ALLOCATION	0					00/20/2000
FW 16	Closed	D. Fabiani	Welding Material NP	NP	5					04/05/2000
FW 19	Closed	S. Basso	Filter Paper - (GNF)	GENE	5					05/10/2000
FW 20	Closed	V. Clarke	Chemicals Membrane Cautic	ES	15					05/10/2000
FW 20	Closed	D. Fabiani	Lube Oil System	NP						00/20/2000
FW 21	Closed	D. Fabiani	Box & Packing	NP	6					00/20/2000
FW 22	Closed	J. Bryant	Inserts	ALLOCATION	17					00/20/2000
FW 22	Closed	J. Bryant	Saw Blades	EP-GMS	7					00/20/2000
FW 22	Closed	D. Fabiani	Lockset Nuts	NP	0					00/20/2000
FW 23	Closed	J. Bryant	Fasteners - GS	ALLOCATION	10					00/20/2000
FW 23	Closed	J. Bryant	Carbide Burrs	ALLOCATION	13					00/20/2000
FW 23	Closed	V. Clarke	Tool Bucket	ES	8					00/20/2000
FW 23	Closed	D. Fabiani	Fasteners NP	NP	14					00/20/2000
FW 24	Closed	M. Godfrey	Stainers #2 Rerun	EP-STEAMGEN	0					00/20/2000
FW 24	Closed	V. Clarke	Catalog Bearings	ES	3					07/21/2000
FW 24	Closed	A. Zurek	Chemistry Database	GENE	3					00/20/2000
FW 25	Closed	D. Fabiani	Welding Materials 1	NP	8					00/20/2000
FW 26	Closed	J. Bryant	PWF	ALLOCATION	7					00/20/2000
FW 26	Closed	K. Basso	Protective Coveralls	EP-EPE						07/08/2000
FW 26	Closed	K. Basso	Shoes	EP-EPE						07/08/2000
FW 27	Closed	A. Zurek	Cotton Wipes - JNF	GENE	4					07/08/2000
FW 27	Closed	K. Basso	Wrenches	EP-EPE	8					07/08/2000
FW 27	Closed	K. Basso	Hammers	EP-EPE	8					07/08/2000
FW 29	Closed	A. Zurek	Socket Head Cap Screws	GENE	4					07/08/2000
FW 30	Closed	D. Kilen	Welding Supplies	SSPE	6					07/08/2000
FW 31	Closed	N. Johnson	Gas Turbine Maintenance - 0723-HR	EP-GMS	4					07/24/2000
FW 32	Closed	R. Soat	EDM Wire - GTTC	ALLOCATION	3					07/24/2000
FW 32	Closed	J. Zimmerman	Stainer #0727	EP-STEAMGEN	3					07/24/2000
FW 33	Closed	R. Soat	Abrasive Belts	ALLOCATION	9					07/24/2000
FW 33	Closed	D. Kilen	Janitorial Services	SSPE	4					07/24/2000
FW 35	Closed	N. Johnson	Grinding Wheel	EP-GMS	0					07/24/2000

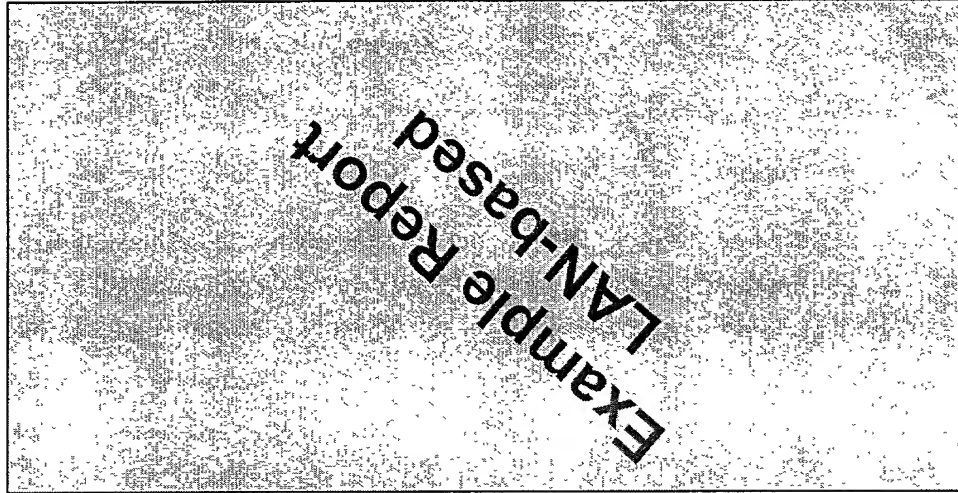


Fig. 11



# Global Sourcing e-Auction Fulfillment Detail Report by Commodity

1200

Commodity: BC-MRO-CHEMICALS Auction Status: Closed Date: 25-Sep-00

Example Report

LAN-based


-----P.O. Placement Schedule-----													
FW	Description	Business	Business	Redup	Pre Value	Post Value	% Saving	PO Placed	Auction Date	PO Date	2000 Scheduled	2001 Scheduled	2002 Scheduled
FW 11	Scamblore	NP	NP	NP					09/15/2000	01/18/2000			
FW 12	PIGAP-gaskets	NP	NP	NP					09/23/2000	04/03/2000			
FW 12	Inspection plugs for cool	NP	NP	NP					09/23/2000	04/03/2000			
FW 12	Safety Gloves	ALLOCATION	GEPS	GEPS					09/20/2000	01/20/2000			
FW 12	Safety Glasses	ALLOCATION	GEPS	GEPS					09/20/2000	01/20/2000			
FW 13	Drills	EP-GMS	EP	EP					09/23/2000	02/28/2000			
FW 14	Abratives	ALLOCATION	GEPS	GEPS					04/05/2000	04/05/2000			
FW 16	Welding Material NP	NP	NP	NP					04/14/2000	05/18/2000			
FW 19	Filter Paper - (GNF)	GENE	GENE	GENE					05/11/2000	05/18/2000			
FW 20	Lube Oil System	NP	NP	NP					05/13/2000	06/02/2000			
FW 20	Chemicals Membrane C	ES	ES	ES					05/12/2000				
FW 21	Box & Packing	NP	NP	NP					05/23/2000	06/07/2000			
FW 22	Saw Blades	EP-GMS	EP	EP					05/01/2000				
FW 22	Inserts	ALLOCATION	GEPS	GEPS					05/01/2000				
FW 22	Locknut Nuts	NP	NP	NP					05/01/2000	06/15/2000			
FW 23	Fasteners NP	NP	NP	NP					06/08/2000	07/01/2000			
FW 23	Fasteners - GS	ALLOCATION	GEPS	GEPS					06/08/2000				
FW 23	Tool Bucket	ES	ES	ES					06/05/2000	06/20/2000			
FW 23	Carbide Burs	ALLOCATION	GEPS	GEPS					06/08/2000				
FW 24	Chemistry Database	GENE	GENE	GENE					06/09/2000	06/15/2000			
FW 24	Steiners #2 Reun	EP-STEAMG	EP	EP					06/14/2000	06/17/2000			
FW 24	Catalog Bearings	ES	ES	ES					06/14/2000				
FW 25	Welding Materials 1	NP	NP	NP					06/20/2000				
FW 26	Protective Coveralls	EP-EPE	EP	EP					06/29/2000				
FW 26	Shoes	EP-EPE	EP	EP					06/29/2000				

Monday, September 25, 2000

Fig. 12

1300

Change Update Form



# Change Request Form

Date: 09/25/2000 4:19:12 PM

Person Requesting Change:

Current Auction ID (if known):

Auction Title or Description:

Current Business:

Current Commodity:

Change to be Made:

On Line Change Request

1302

1304

1306

1308

1310

1312

1314

SEND

Main Menu

Record: 1 of 1

1316

Fig. 13

# E-Auctions System Management

Version 1.0A



home logoff

## Standard Tool Metrics

### Cycle Time

Cycle time of supplier preparation	1402
Cycle time of request process	
By Business	1404
By Commodity	1406
Cycle time of GCL response	1408

### Supplier Participation

LCC Opportunity for FW 39	1410
LCC Suppliers Nominated For E-Auctions	1412
LCC Approved Suppliers For E-Auctions	1414
LCC Approved Suppliers Details For E-Auctions	1416
Supplier "winner" by pole - LA, E+, Asia, BOW	1418

### Tool Effectiveness

Count of auctions auto approved by EAMS by commodity	1420
Total number of EAMS requests	
By Business	1422
By Commodity	1424

Metrics Menu (web-based)

1400



Fig. 14



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Metrics

E-Auctions System Management

Supplier Preparation Time

Auction Number

Auction Name

No of Days

Less Than a day

25

25

P00756

Hydro Q-00268

TEST AUCTION Sanxia Lower Brackets (GE Hydro)

Combination air-Valves (RE-RUN)

P00849

P00850

Go Back

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Supplier Preparation Time Report (web-based)

1504

1502

1500

Fig. 15

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**E-Auctions System  
Management**

GCL Response  
Cycle Report  
(web-based)

1604

1600

1602

[Go Back](#)[Export to Excel](#)**Cycle time of GCL response**

Auction Number	Auction Name	GCL Name	No of Days
P00158	steam turbine hardware	Brian, Moore	Less Than a day
P00719	Mach Pts Kit 16	Randy, Rowe	Less Than a day
P00748	CRANES	Mike, Romaine	Less Than a day
P00850	Combination air-Valves (RE-RUN)	Glenn, Thomas	24
P00849	TEST AUCTION Sanxia Lower Brackets (SE Hydro)	Alan, Carter	20
P00743	Papelera Shipping Project	Ravi, Kurpad	Less Than a day
P00733	Fuel Gas Scrubber Skid	Glenn, Thomas	Less Than a day

Fig. 16



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E-Auctions System Management

home logout

Request Cycle Report  
(web-based)

1704 1702 1700

Go Back Export to Excel

Cycle Time of Request process By Business

Business Name	Max (in days)	Min (in days)	Average (in days)
EP-CASE/MSD	24	9	14
EP-EPE	42	2	21
EP-Gas	36	2	15
EP-Hydro	17	2	6
EP-PPE	51	22	31
EP-Steam/Gen	56	5	24
Energy Services	48	9	24
GENE	34	3	10
GNF	75	5	49
Nuovo Pignone	53	1	9
Power Systems	371	0	15
SSEP	12	12	12

Fig. 17

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**E-Auctions System  
Management**

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### Cycle Time of Request process By Commodity

Commodity Name	Max (in days)	Min (in days)	Average (in days)
BC-Capital Expenditures	22	3	7
BC-Chemicals	75	33	54
BC-Contract Services	371	7	101
BC-Engineering Services	1	1	1
BC-Facilities	8	3	6
BC-Logistics	19	12	15
BC-MRO	71	5	30
BC-Office Technology	35	0	5
BC-Software Services	10	5	7
BC-Tooling/Fixtures	10	2	5
BOP	51	2	24
Combustion	13	13	13
Direct-All Other	36	5	14
Electrical	48	11	24
Global Logistics - Routing Center	7	3	5
Investment Castings	31	31	31
Machined Forgings	46	12	29
Mechanical & Fluid Systems	24	2	9
Piping/Valve	53	3	17
Raw Materials	61	3	12
Structural Components (Cast & Fab)	56	2	18
Structural Components - Sand Castings	34	16	25

Request Cycle  
Report  
(web-based)

1804

1802

1800

Fig. 18

1900

Version 1.0.0



Go Back 1904

Export to Excel 1902

# LCC Suppliers Nominated For E-Auctions

Auction Number	Auction Name	Commodity Name	Pole	Auction Total Value
9	HEAVY DUTY HORIZONTAL LATHE PER RFQ BID SPEC# SB-051800	BC-Capital Expenditures	Europe+	5,000,000
10	Unitized Abrasives	BC-MRO	Europe+	750,000
11	Bucket Hardware - L	Direct-All Other	Europe+	1,500,000
12	Test Auction - Small Parts	Direct-All Other	Europe+	1,000,000
13	Test switches	Electrical	Europe+	500
14	Centrifugal Compressor & Steam Turbine Baseplates	Structural Components (Cast & Fab)	Europe+	1,850,000
15	LM2500+ Baseplate Erection and Machining	Structural Components (Cast & Fab)	Europe+	119,000
% Count				14.35%
Auctions Count				10,219,500
16	CRANES	BC-Capital Expenditures	Asia	2,781,000
17	HEAVY DUTY HORIZONTAL LATHE PER RFQ BID SPEC# SB-051800	BC-Capital Expenditures	Asia	5,000,000
18	Horizontal Broach Machine for Rotors	BC-Capital Expenditures	Asia	4,822,000
19	Hydric Acid, Hydrofluoric Acid, & Caustic Soda 50% rayon grade	BC-Chemicals	Asia	250,000
20	Argon Gas, Helium Gas, Hydrogen Gas, & Nitrogen Gas	BC-Chemicals	Asia	2,000,000
21	ELECTRODE, 040	BC-MRO	Asia	23
22	Welding Wire and Rod 2	BC-MRO	Asia	1,500,000
23	Standard Wire and Cable	BC-MRO	Asia	56,477
24	Unitized Abrasives	BC-MRO	Asia	750,000
25	Welding Wire and Rod	BC-MRO	Asia	1,500,000
26	TOILET PAPER	BC-MRO	Asia	10,000
27	Demo	BC-Office Technology	Asia	10,000
28	JNF KD Driver for Windows 95/98	BC-Software Services	Asia	90,000
29	Water Wash Skid Auction	BOP	Asia	4,480,000
30	7FA-e Inner Body Sleeve	Combustion	Asia	338,814.05
31	7FA-e Outer Weldment Sleeve	Combustion	Asia	1,574,300
32	7FA-e Machine Outer Barrel	Combustion	Asia	1,648,175.25
33	7FA-e Center Weldment Sleeve	Combustion	Asia	287,264
34	7FA-e Outer Cap Sleeve	Combustion	Asia	787.51
35	7FA-e Outer Body Plate	Combustion	Asia	862,207
36	7FA-e Cap Support	Combustion	Asia	1,259,138
37	7FA-e Slotted Sleeves	Combustion	Asia	847,773
38	7FA-e Center Slotted Sleeve	Combustion	Asia	203,023

Fig. 19



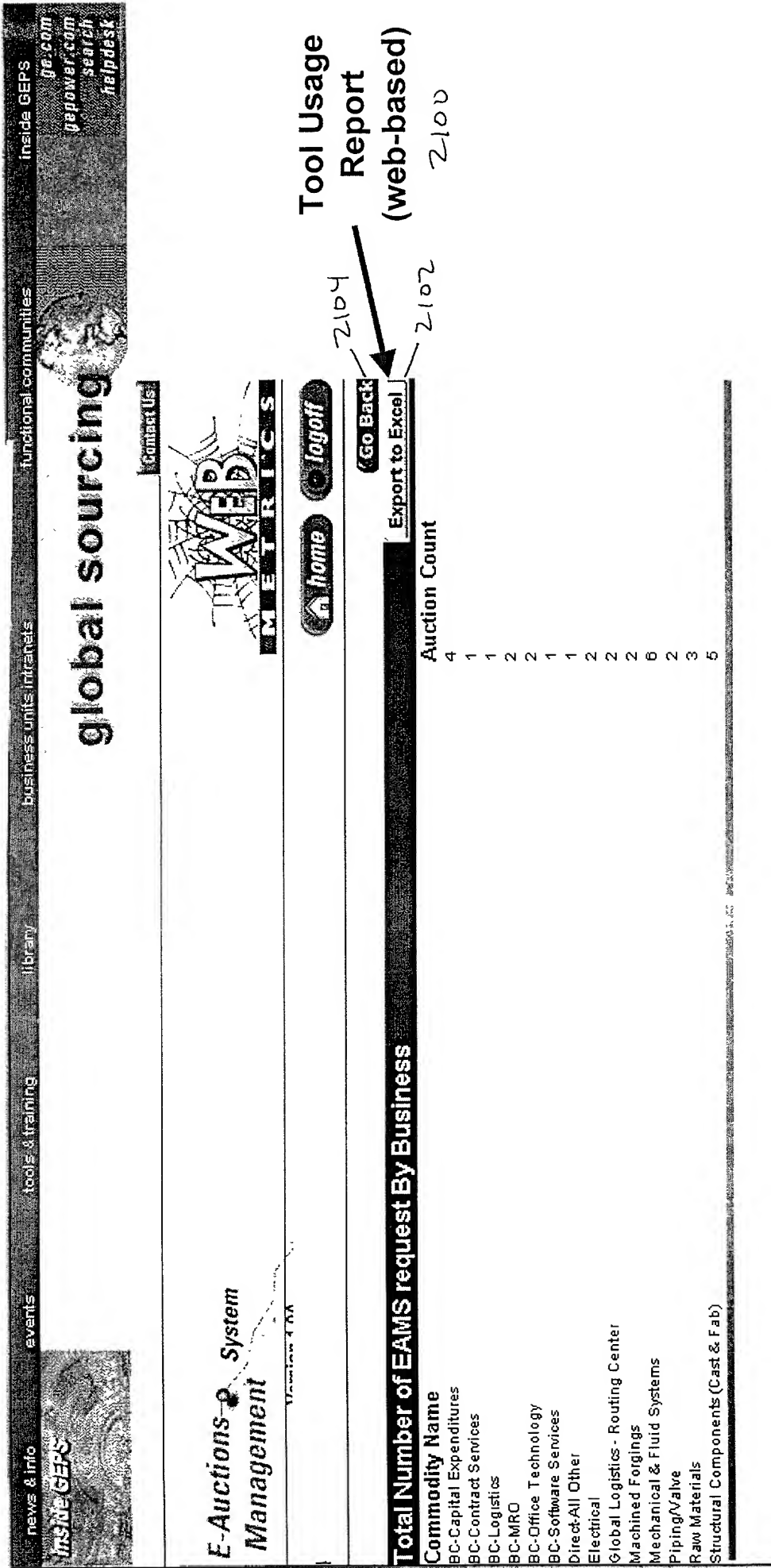


Fig. 21

2200

# M E T R I C S



GO Back -2804  
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## LCC Approved Suppliers For E-Auctions

Auction Number	Auction Name	Commodity Name	Supplier Pole	Auction Total Value
9	HEAVY DUTY HORIZONTAL LATHE PER RFQ BID SPEC# SB-051800	BC-Capital Expenditures	Europe+	5,000,000
0	Unitized Abrasives	BC-MRO	Europe+	750,000
18	Test switches	Electrical	Europe+	500
1	Centrifugal Compressor & Steam Turbine Baseplates	Structural Components (Cast & Fab)	Europe+	1,850,000
5	LM2500+ Baseplate Erection and Machining	Structural Components (Cast & Fab)	Europe+	119,000
<b>% Count</b>				<b>10.84%</b>
<b>Auctions Count</b>				<b>7,719,500</b>
8	CRANES	BC-Capital Expenditures	Asia	2,781,000
0	HEAVY DUTY HORIZONTAL LATHE PER RFQ BID SPEC# SB-051800	BC-Capital Expenditures	Asia	5,000,000
1	Hydric Acid, Hydrofluoric Acid, & Caustic Soda 50% rayon grade	BC-Chemicals	Asia	250,000
5	ELECTRODE, 040	BC-MRO	Asia	23
2	TOILET PAPER	BC-MRO	Asia	10,000
0	Welding Wire and Rod	BC-MRO	Asia	1,500,000
0	Unitized Abrasives	BC-MRO	Asia	750,000
5	Welding Wire and Rod 2	BC-MRO	Asia	1,500,000
4	Demo	BC-Office Technology	Asia	10,000
4	JHF KD Driver for Windows 95/98	BC-Software Services	Asia	90,000
6	Water Wash Skid Auction	BOP	Asia	4,480,000
0	Linear Variance Differential Transmitter (LVDT)	Electrical	Asia	750,000
2	7FH2 Trunnion Qualification	Machined Forgings	Asia	120,000
1	MANUAL VALVES (GATE-DISK)	Piping/Valve	Asia	280,000
3	CARBON STEEL TUBES	Raw Materials	Asia	1,500,000
2	Sanxia Lower Brackets (GE Hydro)	Structural Components (Cast & Fab)	Asia	1,850,000
0	TEST AUCTION Sanxia Lower Brackets (GE Hydro)	Structural Components (Cast & Fab)	Asia	0
5	LM2500+ Baseplate Erection and Machining	Structural Components (Cast & Fab)	Asia	119,000
<b>% Count</b>				<b>25.56%</b>
<b>% Opportunity</b>				<b>19.77%</b>

Fig. 22

FW 39 LCC E-Auctions Opportunity			Go Back	Export to Excel
Commodity Name	Fiscal Week	Business Name	Auction Total Value	
BC-Capital Expenditures	39	EP-EPE	2781000	
BC-Capital Expenditures	39	Power Systems	5000000	
BC-Capital Expenditures	39	Power Systems	90000	
BC-Capital Expenditures	39	Power Systems	81500	
BC-Capital Expenditures	40	Power Systems	4822000	
BC-Capital Expenditures	40	GHF	250000	
BC-Chemicals	39	Power Systems	45000	
BC-Contract Services	39	Nuovo Pignone	288000	
BC-Logistics	39	Power Systems	750000	
BC-MRO	30	Power Systems	760000	
BC-MRO	40	Energy Services	1500000	
BC-MRO	40	Energy Services	1500000	
BC-MRO	41	Energy Services	56477	
BC-MRO	41	GHF	23	
BC-MRO	41	GHF	25000	
BC-MRO	42	GHF	10000	
BC-MRO	43	GHF	20000	
BC-MRO	45	GHF	15000	
BC-Office Technology	39	Energy Services	220000	
BC-Software Services	30	GENE	90000	
BC-Tooling/Fixtures	40	GENE	16500	
BQP	41	EP-PPE	4480000	
Combustion	40	EP-Gas	338614.05	
Combustion	40	EP-Gas	1574300	
Combustion	40	EP-Gas	1848175.25	
Combustion	40	EP-Gas	862297	
Combustion	40	EP-Gas	287264	
Combustion	40	EP-Gas	787.51	
Combustion	40	EP-Gas	266424	
Combustion	40	EP-Gas	78847	

Fig. 23

# TOTAL "BOTTLE"

2400

S(MM)	Direct				Indirect				Total	
	Auctioned	Scheduled	Total	Gap	Placement	Auctioned	Scheduled	Total	Gap	Placement
Business										
Steam	\$ 25.9	\$ 38.9	\$ 64.8	\$ 90.0	\$ 22.8	\$ 17	\$ 9.7	\$ 6.5	\$ 16.2	\$ 28.0
Gas	\$ 11.2	\$ 205.2	\$ 216.4	\$ 200.0	\$ (21.7)	\$ -	\$ 12.5	\$ 1.5	\$ 14.0	\$ 56.0
CASE	\$ 36.4	\$ 290.1	\$ 326.5	\$ 75.0	\$ (253.5)	\$ -	\$ -	\$ -	\$ -	\$ -
PPSD	\$ -	\$ 62.2	\$ 62.2	\$ 60.0	\$ (3.8)	\$ -	\$ -	\$ -	\$ -	\$ -
EPE	\$ 5.1	\$ 19.5	\$ 24.6	\$ 20.0	\$ (5.1)	\$ 2.2	\$ 0.8	\$ 0.2	\$ 1.0	\$ -
Hydro	\$ 3.7	\$ 34.0	\$ 37.7	\$ 36.0	\$ (2.7)	\$ 1.8	\$ 0.3	\$ -	\$ 0.3	\$ -
ES	\$ 3.0	\$ 9.9	\$ 12.9	\$ 30.0	\$ 16.3	\$ -	\$ 6.5	\$ 14.6	\$ 21.1	\$ 20.0
NP	\$ 53.7	\$ 67.3	\$ 121.0	\$ 150.0	\$ 25.0	\$ 40.4	\$ 16.0	\$ 17.1	\$ 33.1	\$ 20.0
SSEP	\$ 2.2	\$ 50.2	\$ 52.4	\$ 50.0	\$ (3.7)	\$ -	\$ -	\$ 0.6	\$ 0.6	\$ 2.0
GENE	\$ 0.3	\$ 9.9	\$ 10.2	\$ 25.0	\$ 14.1	\$ -	\$ 1.0	\$ 2.1	\$ 3.1	\$ 18.0
Other (CRD, Glegg, IAD)	\$ 1.9	\$ -	\$ 1.9	\$ 60.0	\$ 3.9	\$ 1.8	\$ -	\$ -	\$ -	\$ 60.0
Allocation (Multi Bus)*	\$ 19.7	\$ -	\$ 19.7	\$ -	\$ -	\$ -	\$ 11.4	\$ -	\$ 11.4	\$ -
Task**										
Total	\$ 163.1	\$ 787.2	\$ 950.4	\$ 820.0	\$ (130.4)	\$ 47.9	\$ 58.2	\$ 42.6	\$ 100.8	\$ 180.0

\* Allocated back to businesses based on target \$

\*\* Auction \$ not assigned

\*\*\* PO's that have been scheduled, but not placed yet

Fig. 2.4



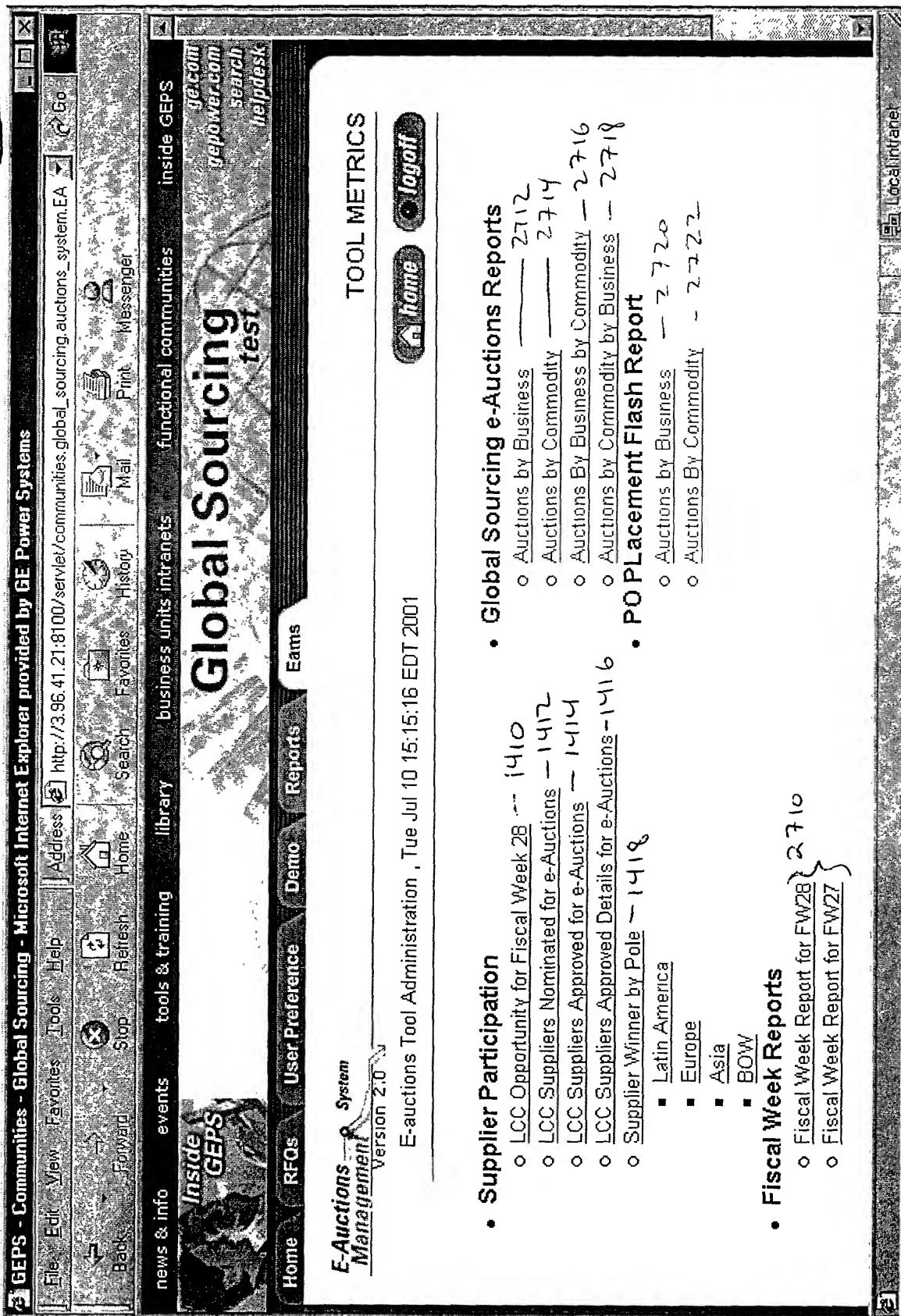


2600

Auction Number	Auction Name	Time	Business Name	GCL Name	Pole	Total Value	...
P00001	steam tor	1 day	Power Systems	Smith	Europe	5mm	
P00002	bolts	5 days	Widgets	Jones	Asia	1mm	
P00003	screws	67 day	Sprockets	Doe	Asia	100K	
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.	.	.	.	.	.	.	

Fig. 26

TABLE 26-1



2200

GEPS - Communities - Global Sourcing - Microsoft Internet Explorer provided by GE Power Systems									
Global Source									
Year	Material	2001	2002	2003	2004	2005	2006	2007	2008
Business	Auctioned	Scheduled	Post Value	PO\$ Placed	PO Placement Schedule	Gap (Post - Placed - Scheduled)	2001	2002	2003
AEF	\$73,048,286.37	\$59,428,598.85	\$120,484,812.12	\$0	\$3,278,988	\$2,062,155.34	\$0	\$0	\$0
EP-CASE/MSQ	\$60,099,860	\$0	\$769,233,026	\$0	\$182,739,322	\$108,279,648	\$0	\$0	\$0
EP-EPE	\$222,681,044	\$19,282,474	\$102,688,068.26	\$0	\$17,759,965.16	\$39,708,447	\$0	\$0	\$0
EP-GMS	\$392,297,376.31	\$25,246,328.34	\$364,742,888.5	\$0	\$86,913,773.78	\$59,063,879.5	\$0	\$0	\$0
EP-OLMSQ	\$1,414,255	\$0	\$1,212,059.3	\$0	\$0	\$0	\$0	\$0	\$0
EP-PPE	\$118,933,274	\$2,745,360	\$100,450,034	\$0	\$25,422,174	\$0	\$0	\$0	\$0
EP-Stream/Gas	\$219,988,665	\$7,877,692.18	\$213,875,710.69	\$0	\$37,656,792.09	\$18,016,691.17	\$0	\$0	\$0
Energy Services	\$51,998,711.3	\$5,600,406.9	\$53,860,035.53	\$0	\$27,743,947.07	\$224,180.82	\$0	\$0	\$0
External	\$17,115,977.48	\$0	\$17,026,642.06	\$0.75	\$0	\$0	\$0	\$0	\$0
GE X-Business	\$2	\$0	\$2	\$0	\$0	\$0	\$0	\$0	\$0
GENE	\$10,531,100	\$40,000	\$5,809,451.92	\$0	\$0	\$0	\$0	\$0	\$0
GEPS X-Business	\$18,013,925	\$200,100	\$11,504,570.4	\$0	\$2,894,250	\$2,652,250	\$0	\$0	\$0
GNE	\$36,911,750	\$311,040	\$34,011,680	\$0	\$12,000,000	\$0	\$0	\$0	\$0
HYDRO	\$30,699,392.5	\$84,980	\$29,102,687.2	\$0	\$16,563,265	\$0	\$0	\$0	\$0
OIL and Gas	\$132,455,369.94	\$20,661,988	\$143,122,621.38	\$0	\$54,017,683.25	\$5,583,120.75	\$0	\$0	\$0
SUM	\$2,174,886,854.88	\$141,159,458.27	\$1,957,234,098.35	\$0.75	\$425,990,170.34	\$235,579,072.58	\$0	\$1,288,262,279.68	\$250,480

Auctions by Business

Fig. 28





FOR "SHEET"

3100

GEPS - Communities - Global Sourcing - Microsoft Internet Explorer provided by GE Power Systems										
Global Sourcing										
Year	2001	get a report								
Business	AEP									
Commodity	Auctioned	Scheduled	Post Value	PO\$ Placed	2001	2002	2003	2004	Gap (Pos)	Schedule
BC-Capital Expenditures	\$1,098,750	\$0	\$1,098,750	\$0	\$0	\$0	\$0	\$0	\$0	\$1
BC-Facilities	\$770,000	\$30,000	\$786,000	\$0	\$0	\$0	\$0	\$0	\$0	\$
BC-Furniture	\$800,000	\$0	\$523,636.2	\$0	\$0	\$0	\$0	\$0	\$0	\$5
BC-MRO	\$23,470	\$0	\$23,470	\$0	\$0	\$0	\$0	\$0	\$0	\$
BC-Tooling/Fixtures	\$0	\$120,000	\$120,000	\$0	\$0	\$0	\$0	\$0	\$0	\$
BQP	\$29,275,138	\$922,364	\$23,932,964	\$0	\$0	\$3,141,221	\$0	\$0	\$0	\$20
Direct-All Other	\$264,351	\$0	\$222,000	\$0	\$0	\$46,800	\$0	\$0	\$0	\$
Electrical	\$4,138,955.57	\$7,852,824	\$11,510,548.57	\$0	\$0	\$90,977	\$603,533.34	\$0	\$0	\$10.81
Mechanical & Fluid Systems	\$36,082,181.8	\$44,793,410.85	\$75,981,789.55	\$0	\$0	\$0	\$1,448,522	\$0	\$0	\$74.53
Structural Components (Cast & Fab)	\$3,287,660	\$6,060,000	\$8,837,510	\$0	\$0	\$0	\$0	\$0	\$0	\$8
SUM	\$75,541,506.37	\$59,578,598.85	\$123,036,668.32	\$0	\$0	\$3,278,998	\$2,052,155.34	\$0	\$0	\$117.70
EP-CASE/MSD										
Commodity	Auctioned	Scheduled	Post Value	PO\$ Placed	2001	2002	2003	2004	Gap (Pos)	Schedule
Electrical	\$14,000,000	\$0	\$12,600,000	\$0	\$0	\$3,780,000	\$2,520,000	\$0	\$0	\$6
Machined Forgings	\$5,500,000	\$0	\$4,036,490	\$0	\$0	\$0	\$0	\$0	\$0	\$4
Mechanical & Fluid Systems	\$821,845,000	\$0	\$744,352,740	\$0	\$0	\$158,959,322	\$105,769,548	\$0	\$0	\$479
Piping/Valve	\$9,254,850	\$0	\$8,243,795	\$0	\$0	\$0	\$0	\$0	\$0	\$8

Auctions by Commodity by Business

Fig. 31



GEPS - Communities - Global Sourcing - Microsoft Internet Explorer provided by GE Power Systems

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**E-Auctions Management System** Version 2.0

PO Placement Flash Report by Business

Year 2001

Material Direct Commodity

E-auctions Tool Administration, Tue Jul 10 15:28.43 EDT 2001

Business	Gross	Net	PO\$	Total PO Schedule	PO% Placed
AEP	\$73,048,286.37	\$120,484,812.12	\$0	\$59,428,598.85	0
EP-CASE/MSD	\$850,599,850	\$769,233,025	\$0	\$0	0
EP-EPE	\$222,681,044	\$102,698,068.26	\$0	\$19,262,474	0
EP-Gas	\$392,297,375.31	\$354,742,888.5	\$0	\$25,246,328.34	0
EP-Glegg	\$1,414,255	\$1,212,059.3	\$0	\$0	0
EP-ppe	\$118,933,271	\$100,450,034	\$0	\$2,745,360	0
EP-Steam/Gen	\$219,988,555	\$213,975,710.69	\$0	\$7,677,592.18	0
Energy Services	\$51,996,711.3	\$53,860,035.53	\$0	\$5,600,406.9	0
External	\$17,115,977.46	\$17,026,642.05	\$0	\$0	0
GE X-Business	\$2	\$2	\$0.75	\$0	37.5
GENE	\$10,531,100	\$5,809,451.92	\$0	\$40,000	0
GEPS X-Business	\$16,013,925	\$11,504,570.4	\$0	\$200,100	0
GNE	\$36,911,750	\$34,011,690	\$0	\$311,040	0
HYDRO	\$30,899,382.5	\$29,102,587.2	\$0	\$85,580	0
Oil and Gas	\$132,455,369.94	\$143,122,521.38	\$0	\$20,561,988	0

Done Local Intranet



GEPS - Communities - Global Sourcing - Microsoft Internet Explorer provided by GE Power Systems

File Edit View Favorites Tools Help Address http://3.96.41.21:8100/servlet/communities.global\_sourcing\_auctions\_system.EAuctionCoreServlet Go

Back Forward Stop Refresh Home Search Favorites History Mail Print Messenger

Home RFQs User Preference Demo Repons Eams

**E-Auctions Management System** Version 2.0

PO Placement Flash Report by Commodity

E-auctions Tool Administration, Tue Jul 10 15:31:30 EDT 2001

Year 2001 **get a report** **home** **logout** **export to Excel**

Material Direct Commodity

Commodity	Gross	Net	PO\$	Total PO Schedule	PO% Placed
BOP	\$146,160,587	\$123,646,598.36	\$0	\$5,878,104	0
Combustion	\$130,596,322.32	\$127,167,070.72	\$0	\$640,640	0
Direct-All Other	\$131,283,239.07	\$134,178,490.99	\$0	\$17,988,313.34	0
Electrical	\$79,978,199.48	\$107,436,674.01	\$0	\$33,412,225.66	0
Investment Castings	\$59,617,318	\$58,450,816.7	\$0	\$5,000,000	0
Legal Services	\$0	\$100	\$0	\$100	0
Machined Forgings	\$322,939,178.9	\$162,394,098.78	\$0.75	\$2,023,719	0
Mechanical & Fluid Systems	\$1,062,404,679.1	\$1,019,857,357.97	\$0	\$49,190,903.85	0
Piping/Valve	\$29,333,417.68	\$25,770,038.59	\$0	\$5,961,799.9	0
Raw Materials	\$106,583,025.39	\$98,640,958.51	\$0	\$7,641,040	0
Structural Components (Cast & Fab)	\$83,666,911.71	\$83,662,322.94	\$0	\$13,337,062.52	0
Structural Components - Sand Castings	\$22,323,976.23	\$16,029,570.77	\$0	\$85,560	0
Grand Total	\$2,174,886,854.88	\$1,957,234,098.35	\$0.75	\$141,159,468.27	

1,062

Done Local Intranet